



# Presentation Q1 2022

25 May 2022

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# Agenda

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1. Highlights for the period
2. Segment information
3. Group financials
4. Markets
5. Improvement potential
6. Outlook & Summary

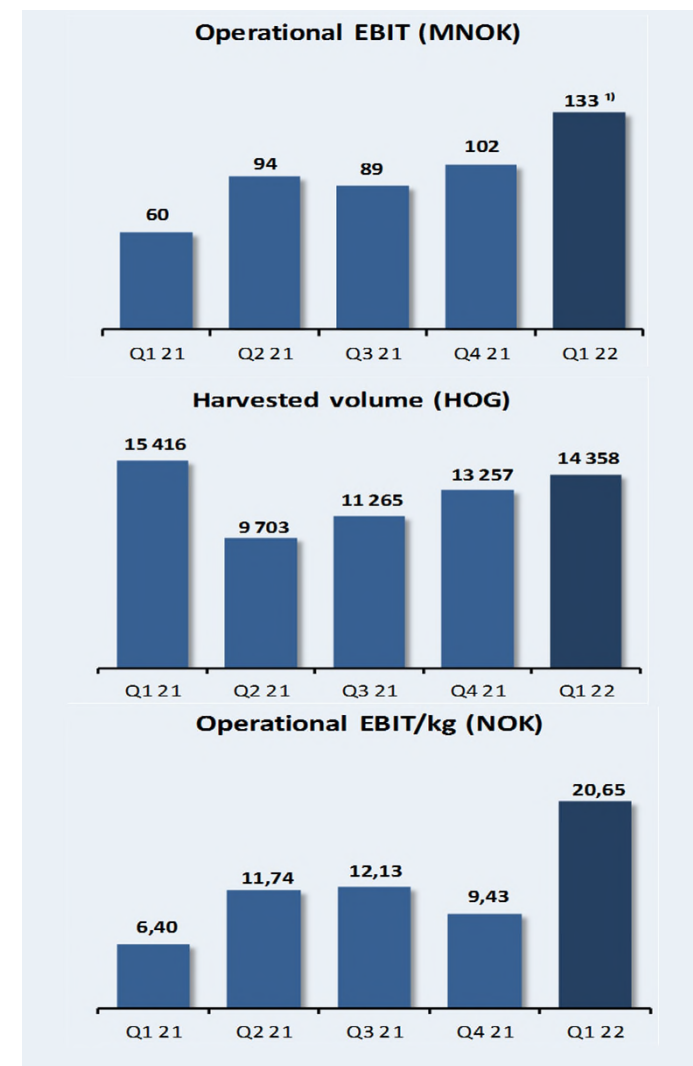


# Highlights in Q1 2022



- Operational EBIT before depr. of offshore equipment MNOK 133<sup>1)</sup>
  - Farming Norway: Operational EBIT per kg of NOK 20.75
  - Farming Iceland: Operational EBIT per kg of NOK 20.43
- Overhead and non-recurring costs of MNOK 163. Mainly impacted of high mortality in Dyrafjordur in Iceland of MNOK 129 and Snefjord in Norway of MNOK 10
- Increasing and strong demand with all time high prices during the quarter. Price achievement significantly affected by downgrading of fish due to winter wounds, fixed price contracts in Norway and the incident in Iceland
- The production at the new smolt facility is performing well and the first supply of smolts have been delivered to sea in May
- Received licenses for 4 000 tonnes of MAB in Arnarfjordur in Iceland in Q1 22. This is a new license in a new fjord. Arctic Fish has now licenses in all fjords for fish farming in the Westfjords

<sup>1)</sup> Operational EBIT before depreciation of offshore equipment is the operational EBIT less the depreciation of the Arctic Offshore Farming equipment. See Alternative Performance Measures



# Smolt facility Dåfjord, Farming Norway

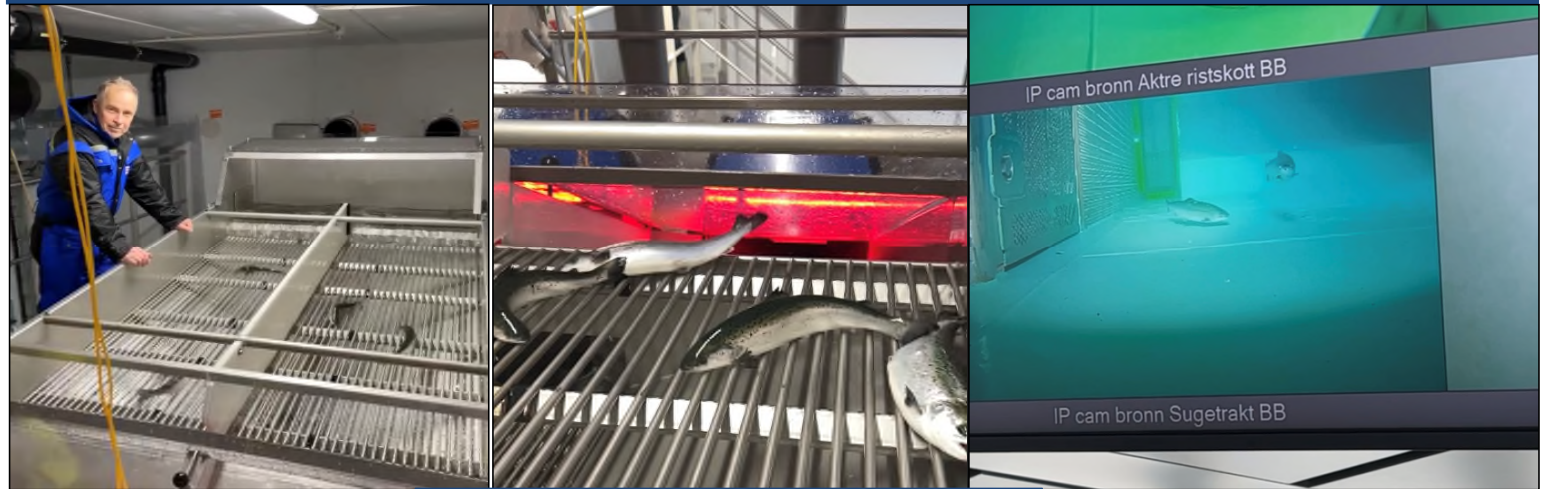


Dåfjord



- Newly built in-house smolt facility with a production capacity of 3 400 tonnes (e.g., 15 mill smolt a 225 gram)
- License capacity of 2 400 tonnes
- First smolt were delivered to sea mid May

First deliveries of own produced smolt to sea





## Segment information



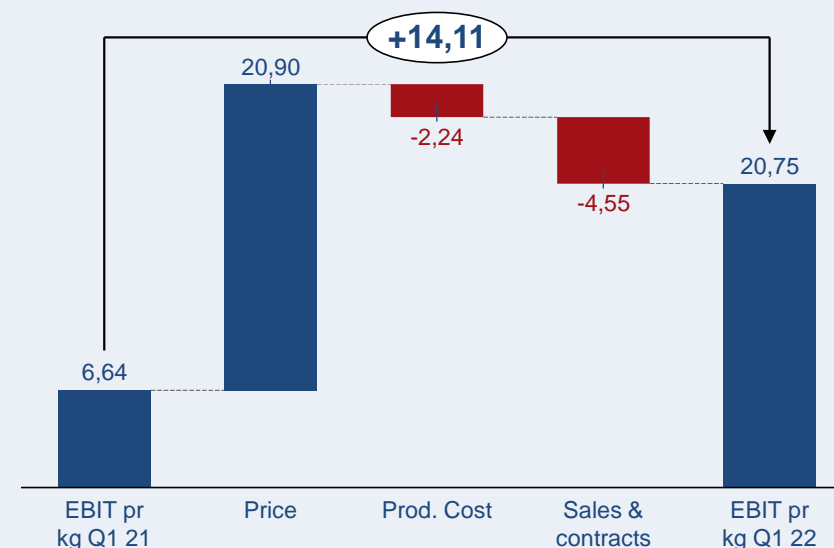
# Farming Norway



- Operational EBIT per kg of NOK 20.75
  - Up NOK 14.11 from Q1 21, and up NOK 11.50 from Q4 21
- Sales price FCA packing station of NOK 70.57
  - Up NOK 20.90 per kg from Q1 21 and up NOK 14.65 from Q4 21
  - The quality of the fish due to winter wounds had a significant negative impact to the price achievement, while the size of the harvested fish contributed positively
- Loss on fixed price contracts of MNOK 46.2 compared to the FishPool price in the quarter
- Harvested volume 10 137, down by 1 486 tonnes compared to Q1 21
- Estimated number of smolt released to sea estimate is 13.0 million for 2022, an increase of 43 % compared to 2021

KEY FIGURES (NOK '000)	Q1 2022	Q1 2021	FY 2021
Operating revenues	1 370 018	1 483 822	5 172 881
<b>Operational EBIT before depr. of offshore equipment<sup>1)</sup></b>	<b>210 299</b>	<b>77 201</b>	<b>374 781</b>
Volume harvested (tonnes)	10 137	11 623	38 161
<b>Operational EBIT per kg</b>	<b>20,75</b>	<b>6,64</b>	<b>9,82</b>

<sup>1)</sup> EBIT pre fair value adjustments and non-recurring items incl. allocated margin from sales

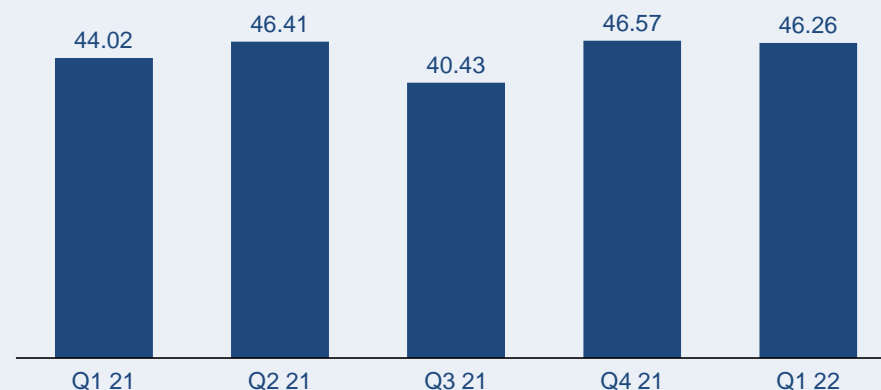


# Farming Norway

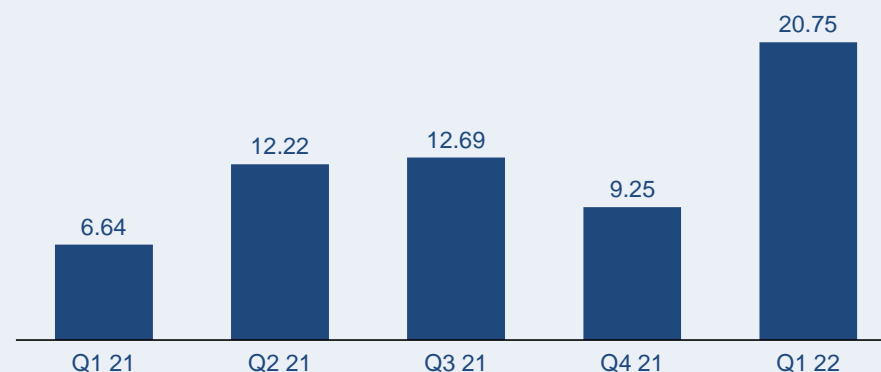


- Production cost of NOK 46.26 up NOK 2.24 from Q1 21
  - Production cost is affected by biological challenges which has caused accelerated harvesting in two sites
  - The production costs are expected to increase in Q2 22
- Operation
  - NRS has during the first quarter experienced more biological challenges with winter wounds than normal and has for welfare reasons, therefore chosen to accelerate the harvest of the affected fish
    - This has resulted in a low superior share and low-price achievement in Q1 22 and will also have similar impact for Q2 22
  - Non-recurring cost in Q1 22 of MNOK 10 due to increased mortality at Snefjord

Production Cost



EBIT per kg





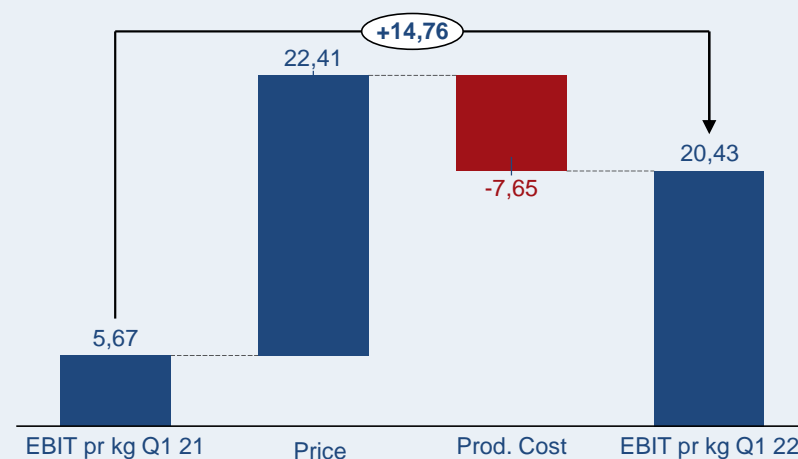
# Farming Iceland



- Operational EBIT per kg of NOK 20.43
  - Up NOK 14.76 from Q1 21 and up NOK 10.38 from Q4 21
- Sales price FCA packing station NOK 66.93
  - Up NOK 22.41 per kg from Q1 21 and up NOK 10.34 from Q4 21
  - The price achievement was significant negatively impacted by the incident in Dyrafjordur
  - A loss on open fixed-price contracts compared to the level of Fish Pool prices of NOK 3.0 million was recognised in the quarter
- Harvested volume up 428 tonnes compared to Q1 21
- Received licenses for 4 000 tonnes of MAB in Arnarfjordur in Iceland in Q1 22. This is a new license in a new fjord. Arctic Fish has now licenses in all fjords for fish farming in the Westfjords. Pending applications for additional 4 800 tonnes MAB in Isafjordur

KEY FIGURES (NOK '000)	Q1 2022	Q1 2021	FY 2021
Operating revenues	282 525	168 843	595 895
<b>Operational EBIT *</b>	<b>86 254</b>	<b>21 521</b>	<b>99 527</b>
<b>Volume harvested (tonnes)</b>	<b>4 221</b>	<b>3 793</b>	<b>11 479</b>
<b>Operational EBIT per kg</b>	<b>20,43</b>	<b>5,67</b>	<b>8,67</b>

\* EBIT pre fair value adjustments and non-recurring items

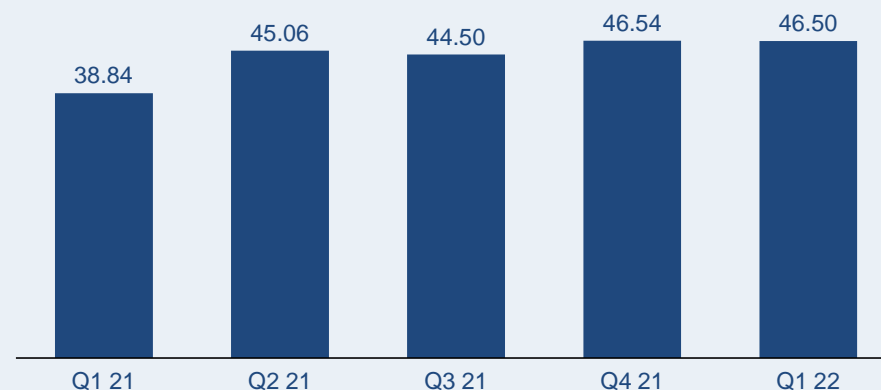


# Farming Iceland

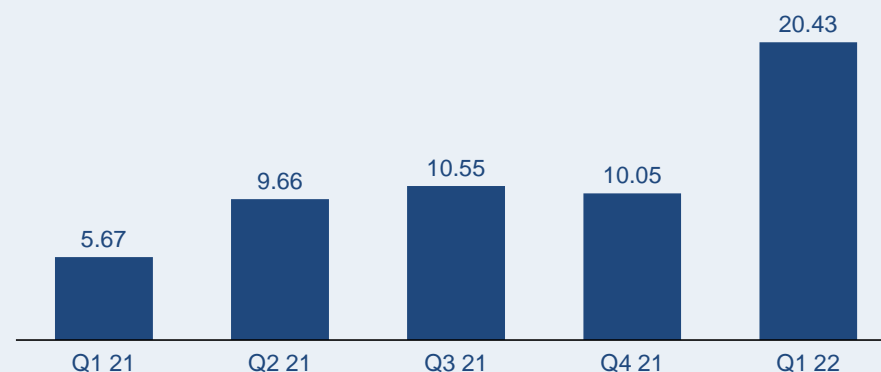


- Production cost of NOK 46.50, up NOK 7.65 from Q1 21
  - Production costs was at the same level as in Q4 21
  - The harvesting costs are still high, and higher than in Q4 due to mortality incident. The production cost is expected to be around the same level in Q2 2022
- Operation
  - The non-recurring incident in Dyrafjordur resulted in 2 512 tonnes LW and not 3 000 tonnes as estimated in the Q4 21 report. The total cost ended at MNOK 129 compared to estimated MNOK 106
  - The estimated number of smolt released to sea for 2022 is 3.6 million
  - Estimated harvest volume is 10 600 tonnes gutted weight for 2022
  - The extension of the smolt facility is progressing as planned and expect to be finalized early 2023
  - Started to invest in a processing plant that can be ready for operation in Q1 23

Production Cost



EBIT per kg





## Group financials



-Committed by name-

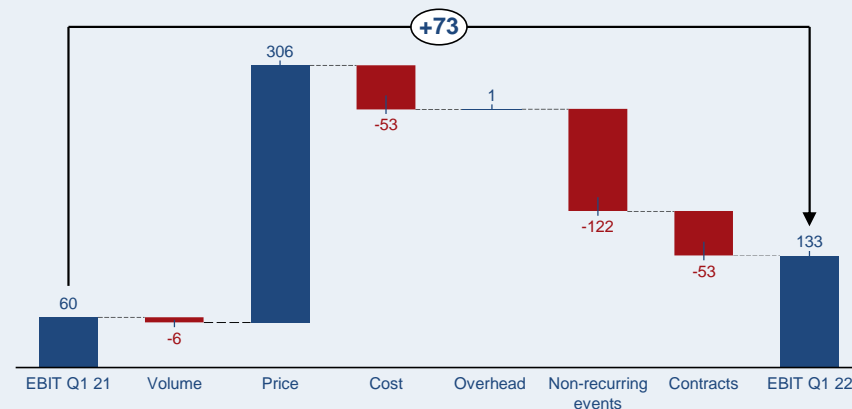


# Profit and Loss



- Operational EBIT before depreciation of offshore equipment of MNOK 133<sup>1)</sup>
- Operational EBIT per kg of NOK 20.65 (Farming+Sales)
- Achieved sales price increased by NOK 21.10 per kg compared to Q1 21
- Increased production costs compared to Q1 21
- Loss on fixed price contracts of MNOK 46 in Q1 22 compared with gain of MNOK 7 in Q1 21
- Harvested volume of 14 358 tonnes, down 7 % and sold volume of 21 789 tonnes, down 6 % compared to Q1 21
- Non-recurring costs for the quarter amounted to MNOK 139 Farming Iceland with increased mortality in two sites in Dyrafjordur with a cost of MNOK 129, Farming Norway with increased mortality at Snefjord of MNOK 10
- Overhead for the quarter of MNOK 24
- Depreciation of offshore equipment of MNOK 13, started in Q1 22
- Income from associates of MNOK 29

KEY FIGURES (NOK '000)	Q1 2022	Q1 2021	FY 2021
<b>Operating revenues</b>	<b>1 652 554</b>	<b>1 427 797</b>	<b>5 800 895</b>
Operational EBITDA	164 080	96 607	494 157
<b>Operational EBIT before depr. of offshore equipment<sup>1)</sup></b>	<b>133 377</b>	<b>59 938</b>	<b>344 260</b>
Fair value adjustments	-44 245	109 592	111 668
Production tax	-7 642	-5 566	-19 106
Write down of assets	-5 806	0	0
Income from associates	29 263	10 684	35 356
<b>EBIT</b>	<b>91 988</b>	<b>174 647</b>	<b>472 178</b>
Net financial items	-5 813	180 888	263 068
<b>EBT</b>	<b>86 175</b>	<b>355 536</b>	<b>735 245</b>
EPS (NOK) –pre FV adj.	3,17	5,34	12,43
Volume harvested (GWT)	14 358	15 416	49 640
Operational EBIT per kg	20,65	6,40	9,55



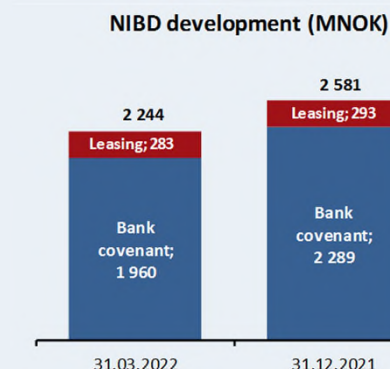
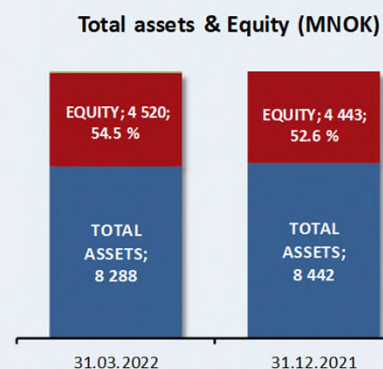
<sup>1)</sup> Operational EBIT before depreciation of offshore equipment is the operational EBIT less the depreciation of the Arctic Offshore Farming equipment. See Alternative Performance Measures

# Financial position



- Solid financial position
  - Equity up MNOK 77 from Q4 21, equals a ratio of 55 %
- Biomass in sea pre FV down by MNOK 416 from Q4 21
  - Biomass down by 13 014 tonnes (-36 %) from Q4 21
  - Biomass down by 8 837 tonnes (-38 %) from Q1 21
  - Significant impacted by the biological issues
- Capex in the quarter driven by smolt facilities both in Norway and Iceland and harvesting plant on Iceland

KEY FIGURES (NOK '000)	31.03.2022	31.12.2021	Change QoQ	31.03.2021
Intangible assets	1 677 287	1 673 199	4 087	1 640 259
Property, plant and equipment	3 967 387	3 872 863	94 523	3 278 181
Non-current financial assets	467 007	434 139	32 869	395 597
<b>Non-current assets</b>	<b>6 111 681</b>	<b>5 980 201</b>	<b>131 480</b>	<b>5 314 037</b>
Inventory and biological assets	1 598 479	1 925 085	-326 605	1 675 818
Receivables	418 256	471 760	-53 504	360 629
Bank deposits	159 899	65 188	94 710	388 279
<b>Current assets</b>	<b>2 176 634</b>	<b>2 462 033</b>	<b>-285 399</b>	<b>2 424 726</b>
<b>TOTAL ASSETS</b>	<b>8 288 315</b>	<b>8 442 235</b>	<b>-153 920</b>	<b>7 738 763</b>
<b>Equity</b>	<b>4 519 999</b>	<b>4 443 350</b>	<b>76 649</b>	<b>4 098 261</b>
<b>Interest-bearing debt</b>	<b>2 403 550</b>	<b>2 646 628</b>	<b>-243 078</b>	<b>2 451 986</b>
Trade payables	576 211	660 870	-84 659	492 708
Other current and non-current liabilities	788 556	691 386	97 170	695 808
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>8 288 315</b>	<b>8 442 234</b>	<b>-153 920</b>	<b>7 738 762</b>



# Cash Flow and NIBD development



- NIBD down with MNOK 338 to MNOK 2 244 in Q1 22
  - NIBD according to covenant (excl IFRS 16) of MNOK 1 960
- Unused credit facility to banks of MNOK 1 380 and bank deposit of MNOK 160
- Decreased working capital items in the quarter are driven by biomass pre FV and inventory down by MNOK 345

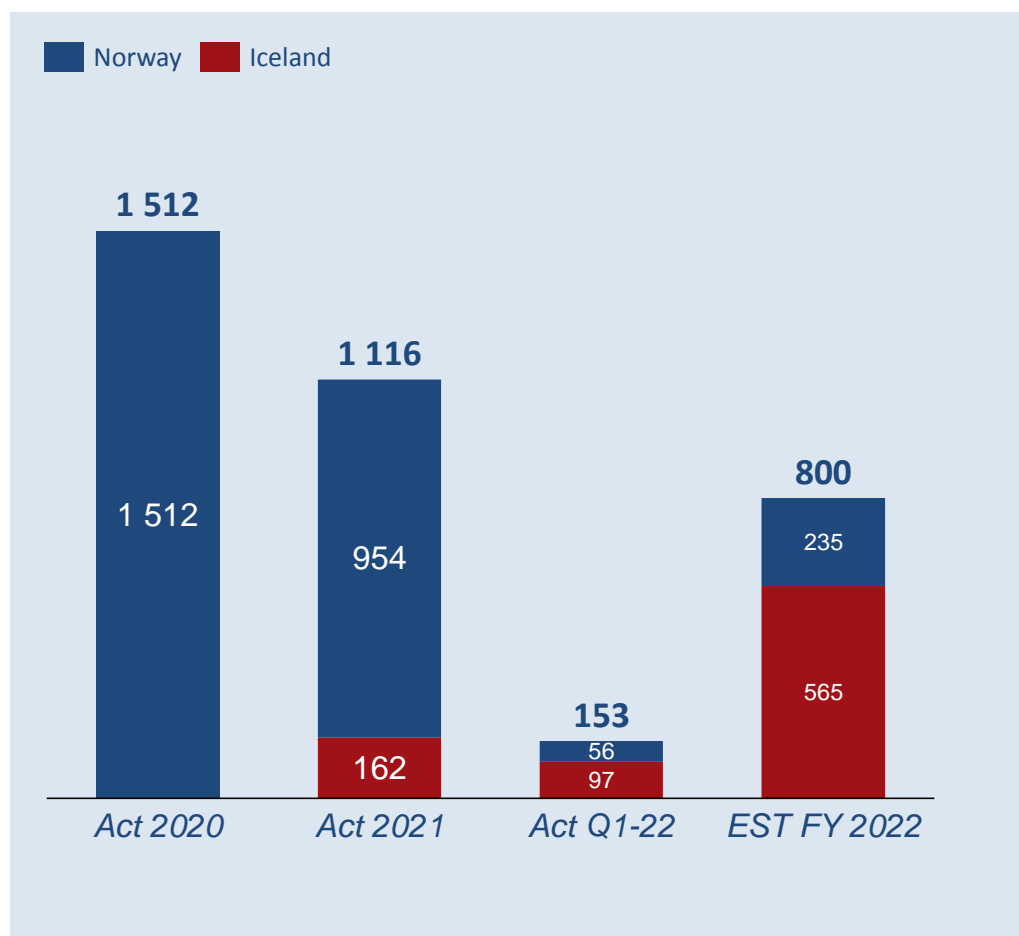




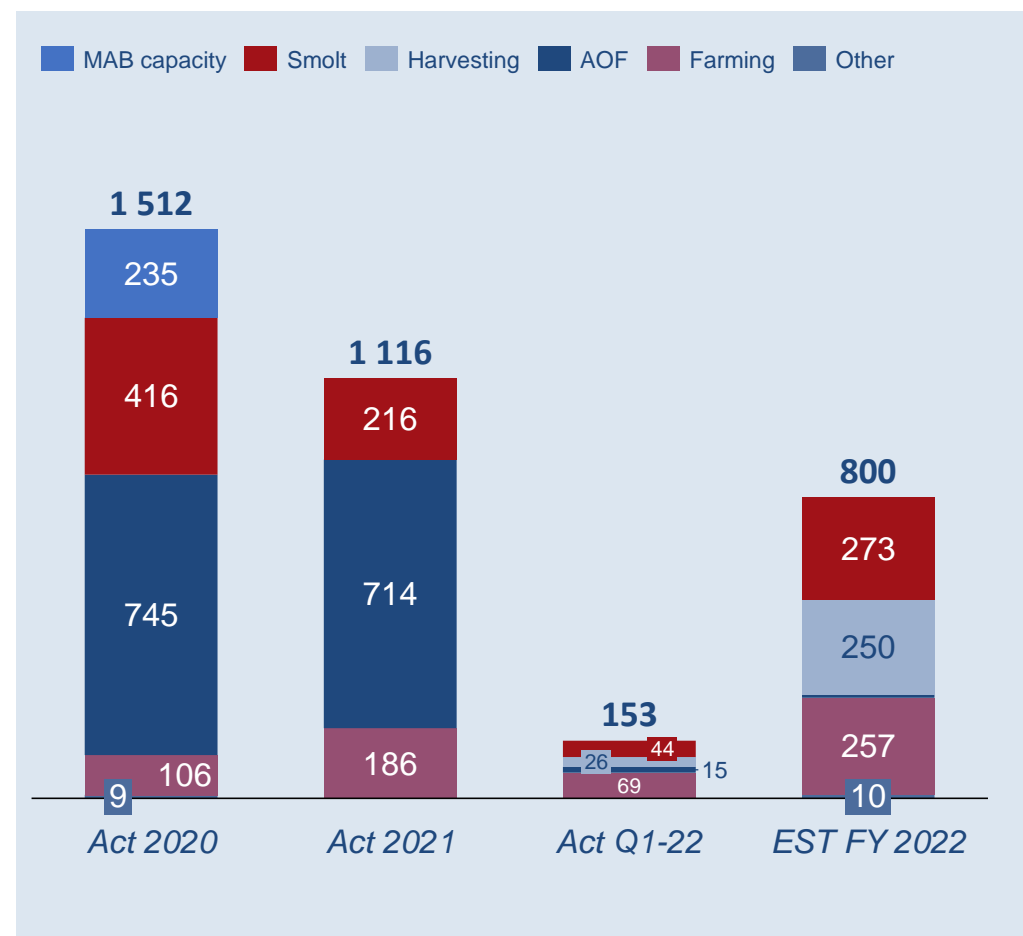
# NRS invests in future sustainable growth



- Investments specified to segments



- Investments specified to value chain



## Market



# Market outlook



## Harvest volumes

- Harvest volumes down 7 % in Q1 22 compared with Q1 21
- Harvest volumes from Norway were lower than previously expected, while harvest volumes from Chile were higher than previously expected

## Market

- Prices up 50.3 % in NOK and 62.5 % in EUR in Q1 22 compared with Q1 21
- Consumption of salmon in the world markets decreased by 7 % in Q1 22 compared with Q1 21
- Sold volumes equal to harvested indicating stable frozen inventory in the quarter
- Volumes from Norway to EU decreased by 6 %, to Eastern Europe by 12 %. Volumes from Norway to North America increased by 19 % and to Asia by 4 %

Harvest volumes	Q1/22	Q1/21	chg.
Norway	339 400	354 600	-4 %
Chile	179 400	202 000	-11 %
UK	37 200	47 900	-22 %
Canada	30 200	32 300	-7 %
Faroe Island	23 100	22 500	3 %
Iceland	11 900	12 700	-6 %
Other	36 600	33 200	10 %
	<b>657 800</b>	<b>705 200</b>	<b>-7 %</b>

Markets	Q1/22	Q1/21	chg.
EU (+UK)	275 000	301 200	-9 %
North America	157 600	155 400	1 %
Eastern Europe	26 800	42 500	-37 %
Asia	79 200	79 800	-1 %
Other	110 800	119 600	-7 %
	<b>649 400</b>	<b>698 500</b>	<b>-7 %</b>

wfe tonnes

Source: Kontali Analyse



# Global harvest volumes in 2022



- At end of Q1 22 the biomass in Norway is estimated to be 4 % down and 1 % up for Chile compared with Q1 21
- Expect 7 % negative growth in Q2 22, down 2 % from Q4 21 reporting
- Expect 2 % global growth in Q3 22
- Expect 1 % negative growth in global harvest volumes in 2022, down 1 % from Q4 21 reporting
- Negative growth in global harvest volume for Q2 (-7 %) and for 2022 (-1 %) provides a basis for optimism about the salmon price

Harvest volumes	Q2/22E	Q2/21	chg.
Norway	304 700	319 400	-5 %
Chile	148 600	150 000	-1 %
UK	46 600	58 400	-20 %
Canada	33 300	41 100	-19 %
Faroe Island	17 700	25 500	-31 %
Iceland	6 200	8 600	-28 %
Other	36 500	33 500	9 %
	<b>593 600</b>	<b>636 500</b>	<b>-7 %</b>

Harvest volumes	Q3/22E	Q3/21	chg.
Norway	422 000	412 700	2 %
Chile	174 600	165 200	6 %
UK	55 600	52 700	6 %
Canada	32 400	34 500	-6 %
Faroe Island	22 800	23 700	-4 %
Iceland	10 500	8 900	18 %
Other	40 800	43 700	-7 %
	<b>758 700</b>	<b>741 400</b>	<b>2 %</b>

Harvest volumes	2022E	2021E	chg.
Norway	1 525 900	1 532 100	0 %
Chile	715 900	718 300	0 %
UK	190 800	199 200	-4 %
Canada	129 000	142 000	-9 %
Faroe Island	96 200	105 500	-9 %
Iceland	42 000	41 500	1 %
Other	156 500	156 000	0 %
	<b>2 856 300</b>	<b>2 894 600</b>	<b>-1 %</b>

wfe tonnes

Source: Kontali Analyse

## Improvement potential



# First fish delivered from our smolt facility



- First fish was delivered from our own smolt facility the 16<sup>th</sup> of May.
- The smolt facility is strategically important for NRS
  - The smolt facility will ensure the supply of smolts and contribute to increase biological safety, quality and size of our smolt
  - Will improve timing of smolt release, utilization of MAB and reduce production costs
- Location is in short distance to NRS farming sites
- Among the world's largest and most modern smolt facilities
  - Production capacity of 3 400 tonnes
  - License to produce up to 10 million post-smolt yearly with size up to 400 grams – however, currently limited to 2 400 tonnes





# Significant increased smolt release

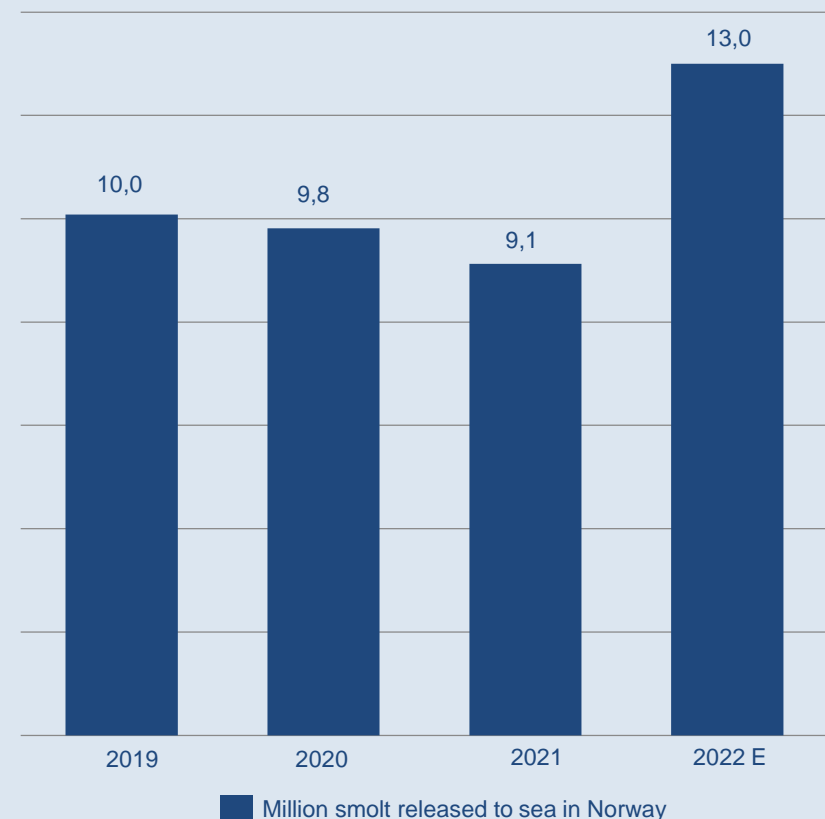


## Smolt release pr year

- The last years have seen a declining number and quality of smolt put to sea
- Challenges to get enough triploid smolt, but also diploid smolt quality has declined

## Foundations in place for growth and operational improvement

- Number of smolt available and improved smolt quality through our own state of the art smolt facility
- Phasing out triploid salmon and replace it with diploid salmon gives room for better utilization of MAB
- Interregional MAB enables optimization across all production areas in Troms/Finmark



## Outlook & Summary



# Harvesting estimates for 2022

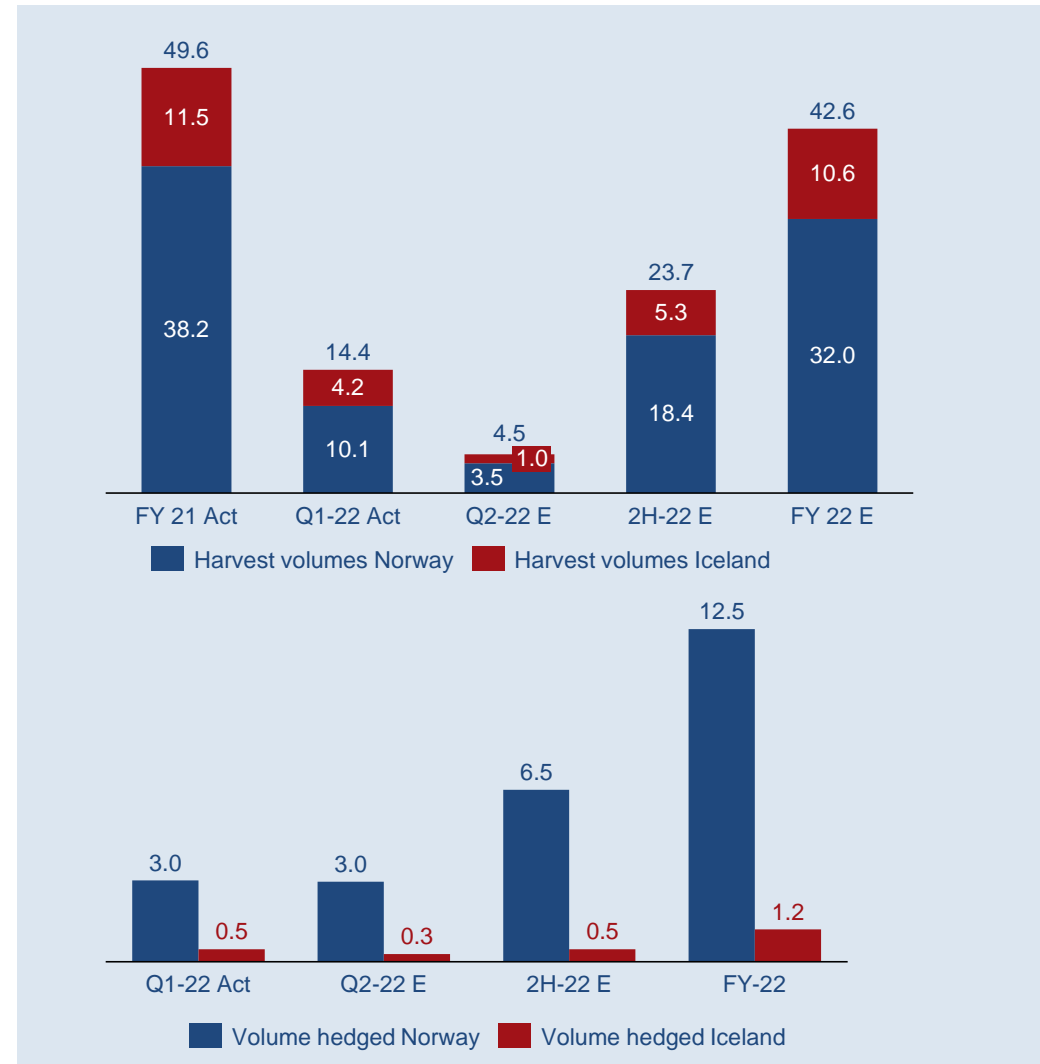


## Harvest volumes

- Q1 22: 14 358 tonnes (-7 % YoY)
  - Down with 842 tonnes compared to estimated in Q4 21 report
- FY harvest volume of 42 600 tonnes for 2022
- The harvest volume for Farming Norway 2022 has been reduced by 3 000 tonnes from the Q4 21 report. The reduction is due to accelerated harvesting in Q1 2022 and thus reduced production as a result of the development of winter wounds

## Volume hedged

- High hedging (87 %) share in Q2 22 due to low harvest volume
- 39 % of Norwegian volume for 2022 is hedged
- 11 % of Iceland volume for 2022 is hedged



# Summary

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- NRS has during the first quarter experienced more biological challenges with winter wounds than normal, resulting in a low superior share and low-price achievement. This will also have similar impact for Q2 22:
  - High hedging (87 %) share in Q2 22 due to low harvest volume
- Estimated number of smolt release for 2022 is 16.6 million smolt (10.7 million in 2021) of which 1.0 million triploid fish
- Estimated harvest volume of 42 600 tonnes for 2022
- Organic growth throughout utilization of MAB, new smolt facility, Arctic Offshore Farming and Arctic Fish
- Production of fish delivered from the new smolt plant and phasing out triploid fish in the next few years are expected to lead to a decrease in the production costs during the next years
- Demand for salmon is strong and negative growth in global harvest volume for 2022 provides a positive view on the salmon price





THANK YOU FOR  
YOUR ATTENTION !

[www.norwayroyalsalmon.no](http://www.norwayroyalsalmon.no)

Upcoming events:

AGM 02 June 2022

Q2 2022 31 August 2022

Q3 2022 16 November 2022





## Appendix: Segment information

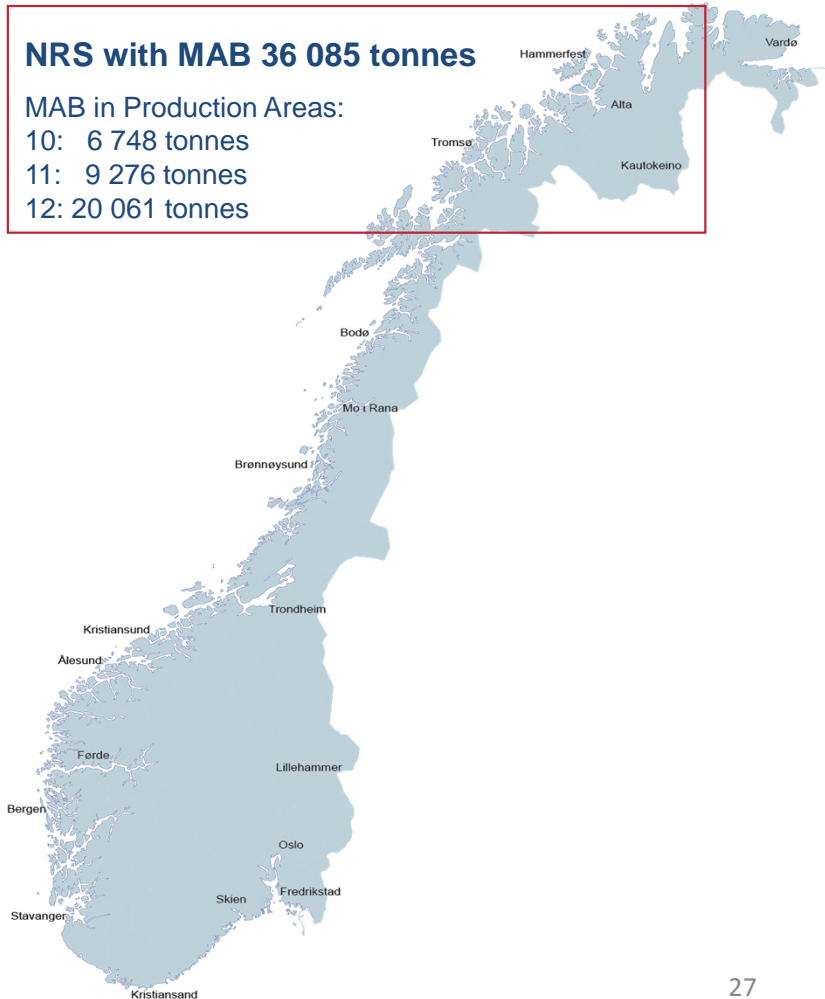


# Farming Norway



**“Northern Norway is the world's best arena for developing a sustainable aquaculture industry”**

- Farming Norway only farm salmon in Troms and Finnmark
- Continued large organic growth potential
  - 55 000 tonnes of annual harvest volume as target from owned licenses today
- Good environmental conditions for salmon farming in the Region
  - Both for traditional farming and offshore farming
- Substantial investments for organic growth through hatchery and offshore farming
- Expects Farming Norway to have low production costs
- Farming Norway allowed to produce diploid salmon on green licenses after an agreement with Ministry of Trade and Industry
- Farming Norway is granted an interregional MAB between all 3 production areas, which give potential for good MAB utilization



# Farming Norway, a fully integrated salmon farmer from smolt to market



## Smolt & post-smolt



- Newly built in-house smolt facility with a production capacity of 3 400 tonnes (e.g., 15 mill smolt a 225 gram)
  - Self sufficient with smolt (need ~13.5 mill for 55k tonnes)
  - First smolt to be delivered in spring 2022
- 50% ownership in the big smolt producer Nordnorsk Smolt AS
  - Production capacity of 600 tonnes (e.g., 2.4 mill smolt a 250g)

## Grow-out



- 36 085 tonnes MAB in Norway + demonstration facility license of 780 tonnes MAB
- 9 partly owned licenses through associated companies in Norway
  - 37.5 % ownership in Wilsgård Fiskeoppdrett AS (5 780 tonnes MAB)
  - 33.5 % ownership Hellesund Fiskeoppdrett AS (2 412 tonnes MAB)

## Processing



- 100 % secured harvesting capacity by long-term agreements with 3 harvesting facilities

## Sales & marketing

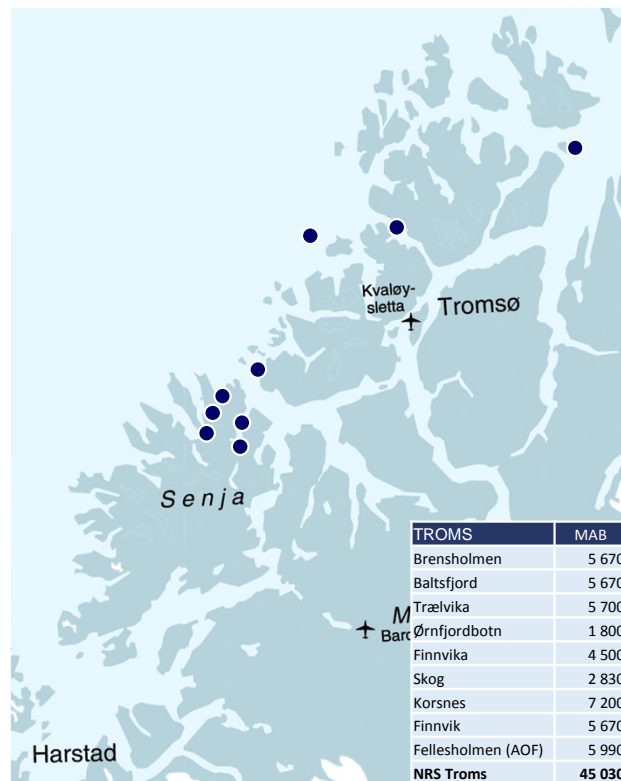


- Sales from in-house salmon farming, associated companies and external farmers
- Sale of fresh and frozen salmon and trout
- Sold 84 891 tonnes in 2021

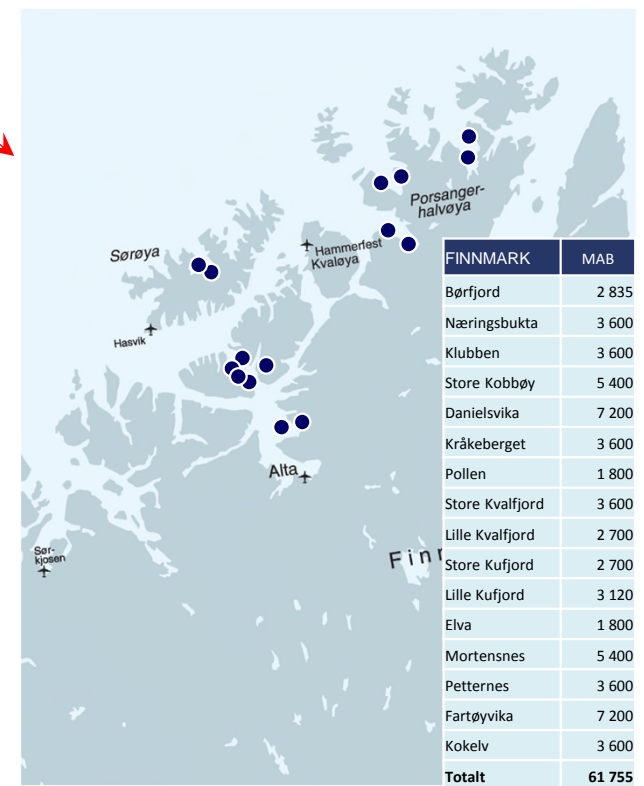
# Farming Norway – site map



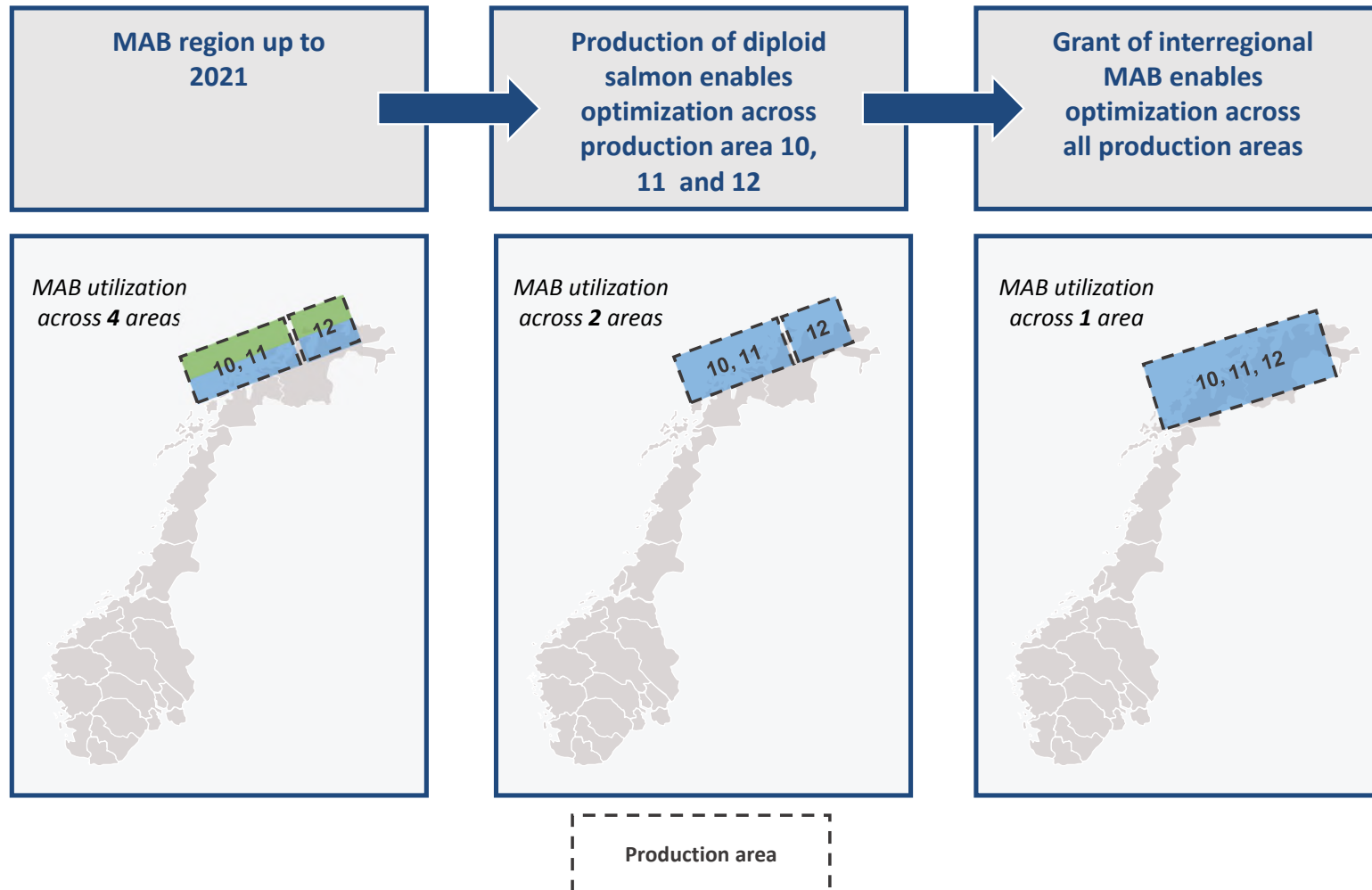
**Troms:** MAB of 16 024 tonnes



**Finnmark:** MAB of 20 061 tonnes



# By establishing one unit across production areas, Farming Norway enables higher MAB utilization and more streamlined production planning



- NRS operates 3 production areas in Troms and Finnmark: 10, 11 and 12
- Organic growth and optimized production through better utilization of MAB
  - Due to ban of triploid salmon production, synergies can be achieved from not having two separate production regimes
  - Farming Norway is granted an interregional MAB between all 3 production areas



# Arctic Offshore Farming



- Arctic Offshore Farming - the offshore technology for the future aquaculture industry
- NRS has been granted development licenses of 5 990 tonnes in MAB
- Arctic Offshore Farming technology will open new and exposed farming areas along the Norwegian outer coastline, and contribute to reduce the industry's environmental footprint
- The production will take place at Fellesholmen, which per date is the most exposed farming location in Norway
- Arctic Offshore Farming is ready for receiving fish
- The first fish are expected to be released at the site in August and to be harvested in Q4 23/Q1 24
- NRS will be a pioneer in offshore farming



# Farming Iceland, will be a fully integrated salmon farmer from smolt to market



## Smolt & post-smolt



- RAS smolt facility in Nordurbotn (Tálknafjörður)
- Recirculated and cleansed water with good standards ensure low mortality
- Produced a total of 3.5 million smolt and 0.4 million fry for internal and external sale in 2020
- Hatching/start feeding capacity of 10-12 million per year
- Total smolt capacity of 3.5 million smolt (150 grams)
- Expansion to 5 million smolt (200 grams) from 2023/2024

## Grow-out



- Strategically placement in different fjords to be able to alternate the production to minimize biological risk
- Area based "All-in, all out" has a proven a documented track record
- Existing licenses for 21 800 tonnes salmon MAB, and 5 300 tonnes MAB trout licenses
- Pending applications for additional 4 800 tonnes MAB
- Harvest volume for 2021: 11 500 GWT
- Total production capacity: 30 000 GWT

## Processing



- 100 % secured harvesting capacity by long-term agreements with a harvesting facility
- Has started the establishment of a processing facility which is estimated to be completed in Q1 2023

## Sales & marketing

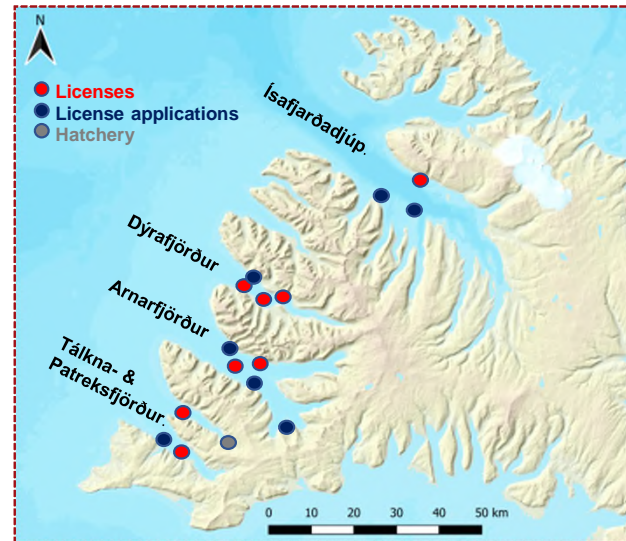


- Future sales and marketing strategies are based on Icelandic identity and branding to achieve price premium

# Farming Iceland – overview



- NRS has a 51.3% ownership in Arctic Fish
- State-of-the art hatchery with proximity to the farming sites
  - With current capacity of 3.5 million smolt yearly
  - Extention project to 5 million smolt of 200 grams yearly started
- Operation in Westfjords with good farming conditions and big potential for growth



# Associated companies

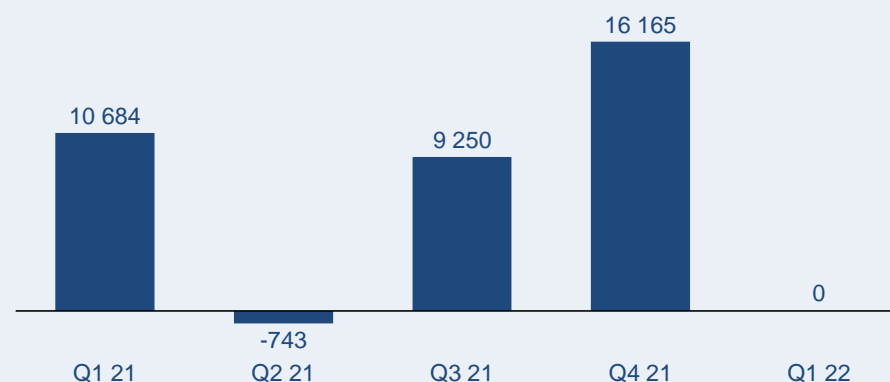


(NOK 1000)	Q1 2022	Q1 2021
Operational EBIT	113 706	33 426
Fair value adjustment	-5 441	6 290
EBIT	108 265	39 716
Volume harvested (tonnes)	3 549	1 878
Operational EBIT per kg *	32,88	17,80
NRS' share of result after tax	29 263	10 684
NRS' share of harvested (tonnes)	1 259	664

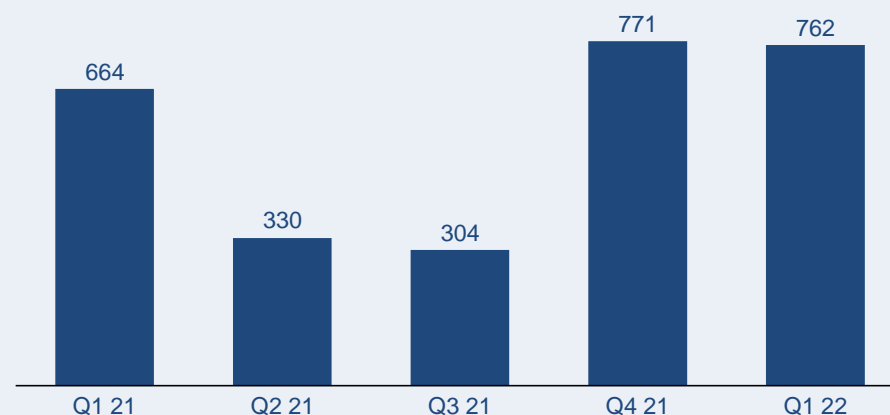
\*EBIT pre fair value adjustments

- NRS' share of result after tax of MNOK 29.3 (MNOK 10.7)
  - EBIT per kg of NOK 32.88 from farming companies
- Shares in NRS owned by associated companies at the end of Q1 22
  - NRS' share of fair value MNOK 73.9
  - Not recognised in the group accounts

NRS' share of result after tax



NRS' share of harvested volume





## Appendix: Group financials





# Group income statement



## CONSOLIDATED INCOME STATEMENT

(NOK '000)	Q1 2022	Q1 2021	FY 2021
<b>Operating revenues</b>	<b>1 652 554</b>	<b>1 427 797</b>	<b>5 800 895</b>
Cost of goods sold	1 217 772	1 194 383	4 683 289
Salaries	68 308	58 335	242 616
Depreciation	43 662	36 669	149 897
Depreciation of offshore equipment	12 959	0	0
Other operating costs	189 435	78 471	380 833
<b>Operational EBIT</b>	<b>120 418</b>	<b>59 938</b>	<b>344 260</b>
Fair value adjustments	-44 245	109 592	111 668
Production fees	-7 642	-5 566	-19 106
Write down of assets	-5 806	0	0
Income from associates	29 263	10 684	35 356
<b>EBIT</b>	<b>91 988</b>	<b>174 647</b>	<b>472 178</b>
Gain/loss on financial assets	0	174 758	307 528
Other net financial items	-5 813	6 130	-44 460
<b>Earnings before tax (EBT)</b>	<b>86 175</b>	<b>355 536</b>	<b>735 245</b>
Taxes	-17 678	-20 616	-41 836
<b>Net profit</b>	<b>68 497</b>	<b>334 920</b>	<b>693 410</b>
<b>Profit attributable to:</b>			
Parent company shareholders	86 720	303 460	617 362
Minority interests	-18 223	31 459	76 047
Earnings per share (NOK)	2,00	7,07	14,30
Earnings per share - diluted	2,00	7,07	14,30

## COMPREHENSIVE INCOME STATEMENT

(NOK '000)	Q1 2022	Q1 2021	FY 2021
<b>Net profit</b>	<b>68 497</b>	<b>334 920</b>	<b>693 410</b>
Items to be reclassified to profit or loss:			
Translation differences and OCI posts from associated companies	0	-17 486	-17 486
Cash Flow hedges (net of tax)	8 824	7 458	-13 276
Items not to be reclassified to profit or loss:			
Actuarial gains on defined benefit plans (net of tax)	0	0	-1 462
<b>Total comprehensive income</b>	<b>77 321</b>	<b>324 892</b>	<b>661 186</b>
<b>Total comprehensive income attributable to:</b>			
Parent company shareholders	95 544	293 433	585 139

# Statement of Financial Position



## STATEMENT OF FINANCIAL POSITION

(NOK '000)	31.03.2022	31.03.2021	31.12.2021
Intangible assets	1 677 287	1 640 259	1 673 199
Property, plant and equipment	3 967 387	3 278 181	3 872 863
Non-current financial assets	467 007	395 597	434 139
<b>Non-current assets</b>	<b>6 111 681</b>	<b>5 314 037</b>	<b>5 980 201</b>
Inventory and biological assets	1 598 479	1 675 818	1 925 085
Receivables	418 256	360 629	471 760
Bank deposits	159 899	388 279	65 188
<b>Current assets</b>	<b>2 176 634</b>	<b>2 424 726</b>	<b>2 462 033</b>
<b>TOTAL ASSETS</b>	<b>8 288 315</b>	<b>7 738 763</b>	<b>8 442 234</b>
Share capital	43 375	42 923	43 375
Other equity	3 724 986	3 329 418	3 629 466
Non-controlling interests	751 638	725 921	770 509
<b>Equity</b>	<b>4 519 999</b>	<b>4 098 261</b>	<b>4 443 350</b>
Pensions	24 817	23 703	24 817
Deferred tax	571 684	521 093	555 392
<b>Provisions</b>	<b>596 501</b>	<b>544 797</b>	<b>580 209</b>
<b>Long-term interest-bearing debt</b>	<b>2 175 662</b>	<b>1 949 274</b>	<b>2 228 832</b>
Short-term interest-bearing debt	227 887	502 712	417 796
Trade payables	576 211	492 708	660 870
Tax payable	-335	0	140
Other current liabilities	192 390	151 011	111 038
<b>Current liabilities</b>	<b>996 153</b>	<b>1 146 431</b>	<b>1 189 843</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>8 288 314</b>	<b>7 738 763</b>	<b>8 442 234</b>

# Group cash flow statement



## Statement of cash flow

	Q1	Q1	FY
(NOK '000)	2022	2021	2021
<b>Operational EBIT</b>	<b>120 418</b>	<b>59 938</b>	<b>344 260</b>
Adjusted for:			
Taxes paid	-475	-33 856	-36 659
Depreciation	56 618	36 668	149 897
Gevinst (-)/ tap (+) ved avgang anleggsmidler	-234	0	0
Share based payment	628	360	1 675
Pension costs with no cash effect	0	0	-761
Change in inventories/biological assets	344 531	238 032	33 994
Change in account receivables and accounts payables	4 234	-284 768	-238 796
Change in other current assets and liabilities	-18 742	141 686	21 813
<b>Net cash flow from operating activities</b>	<b>506 979</b>	<b>158 060</b>	<b>275 423</b>
<b>Cash flow from investing activities</b>			
Payments for purchase of fixed assets and licenses (MAB)	-153 232	-304 360	-1 003 710
Investment in associated company	0	0	-12 500
Proceeds from investments in non-current financial assets	5 030	0	35 172
Proceeds from sale of non-current financial assets	0	0	147 768
Net of cash acquired from Arctic Fish	0	79 171	79 171
Change in loans to associates and others	0	45 000	45 000
<b>Net cash flow from investing activities</b>	<b>-148 202</b>	<b>-180 189</b>	<b>-709 099</b>
<b>Cash flow from financing activities</b>			
Receipts from new non-current debt	0	300 000	650 000
Non-current debt repayment	-54 237	-7 723	-32 527
Instalments on right to use liabilities	-15 490	-14 347	-57 931
Interest payments for right to use liabilities	-1 678	-1 274	-11 504
Net change in bank overdraft	-173 745	-32 096	-95 181
Total proceeds from transactions with treasury shares	0	-1 042	-1 953
Share issue	0	144 130	144 130
Net interest payments	-18 915	-15 994	-66 958
Dividend payment	0	0	-42 922
Currency effects	0	0	-25 044
<b>Net cash flow from financing activities</b>	<b>-264 065</b>	<b>371 655</b>	<b>460 111</b>
Net change in bank deposits	94 711	349 526	26 435
Bank deposits - opening balance	65 188	38 753	38 753
<b>Bank deposits - closing balance</b>	<b>159 899</b>	<b>388 279</b>	<b>65 188</b>

# Statement of Equity



## STATEMENT OF EQUITY

<b>31.03.2022</b>						
(NOK '000)	Equity allocated to parent company shareholders			Total	Non-controlling interests	Total equity
	Share capital	Treasury shares	Retained earnings			
<b>Equity at 01.01.2022</b>	43 572	-197	3 629 467	3 672 842	770 509	4 443 350
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>95 544</b>	<b>95 544</b>	<b>-18 223</b>	<b>77 321</b>
<b>Transactions with shareholders</b>						
Dividend	0	0	0	0	0	0
Share based payment	0	0	628	628	0	628
Net purchase and sale of treasury shares	0	0	0	0	0	0
Non-controlling interests at acquisition	0	0	0	0	0	0
Share issue	0	0	0	0	0	0
Equity transactions associated companies	0	0	-1 301	-1 301	0	-1 301
<b>Total transactions with shareholders</b>	<b>0</b>	<b>0</b>	<b>-673</b>	<b>-673</b>	<b>0</b>	<b>-673</b>
<b>Equity at 31.03.2022</b>	<b>43 572</b>	<b>-197</b>	<b>3 724 339</b>	<b>3 767 713</b>	<b>752 286</b>	<b>4 519 999</b>

<b>31.03.2021</b>						
(NOK '000)	Equity allocated to parent company shareholders			Total	Non-controlling interests	Total equity
	Share capital	Treasury shares	Retained earnings			
<b>Equity at 01.01.2021</b>	43 572	-653	3 048 177	3 091 095	39 596	3 130 692
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>293 433</b>	<b>293 433</b>	<b>31 459</b>	<b>324 892</b>
<b>Transactions with shareholders</b>						
Share based payment	0	0	360	360	0	360
Net purchase and sale of treasury shares	0	3	-1 045	-1 042	0	-1 042
Non-controlling interests at acquisition	0	0	0	0	500 000	500 000
Share issue	0	0	-10 736	-10 736	154 865	144 130
Equity transactions associated companies	0	0	-772	-772	0	-772
<b>Total transactions with shareholders</b>	<b>0</b>	<b>3</b>	<b>-12 193</b>	<b>-12 189</b>	<b>654 865</b>	<b>642 676</b>
<b>Equity at 31.03.2021</b>	<b>43 572</b>	<b>-650</b>	<b>3 329 417</b>	<b>3 372 339</b>	<b>725 921</b>	<b>4 098 261</b>



# Quarterly historical information



QUARTERLY HISTORICAL INFO (NOK thousand, NOK per kg)	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019 <sup>1</sup>	Q3 2019 <sup>1</sup>	Q2 2019 <sup>1</sup>	Q1 2019 <sup>1</sup>	Q4 2018 <sup>1</sup>	Q3 2018 <sup>1</sup>	Q2 2018 <sup>1</sup>	Q1 2018 <sup>1</sup>
<b>Volumes harvested (ktonnes, HOG)</b>																	
Farming Norway	10 137	10 319	8 340	7 879	11 623	7 148	10 058	7 894	5 409	9 070	7 513	5 830	8 096	13 783	2 478	8 773	10 935
Farming Iceland	4 221	2 938	2 925	1 824	3 793												
<b>Total</b>	<b>14 358</b>	<b>13 257</b>	<b>11 265</b>	<b>9 703</b>	<b>15 416</b>	<b>7 148</b>	<b>10 058</b>	<b>7 894</b>	<b>5 409</b>	<b>9 070</b>	<b>7 513</b>	<b>5 830</b>	<b>8 096</b>	<b>13 783</b>	<b>2 478</b>	<b>8 773</b>	<b>10 935</b>
<b>Operational EBIT</b>																	
Farming Norway	210 299	95 439	105 837	96 303	77 201	36 074	42 302	134 684	89 420	151 554	135 002	139 659	181 509	244 344	54 779	213 976	205 375
Farming Iceland	86 244	29 526	30 859	17 621	21 521												
<b>Total</b>	<b>296 542</b>	<b>124 965</b>	<b>136 696</b>	<b>113 924</b>	<b>98 722</b>	<b>36 074</b>	<b>42 302</b>	<b>134 684</b>	<b>89 420</b>	<b>151 554</b>	<b>135 002</b>	<b>139 659</b>	<b>181 509</b>	<b>244 344</b>	<b>54 779</b>	<b>213 976</b>	<b>205 375</b>
<b>Operational EBIT per kg</b>																	
Farming Norway	20,75	9,25	12,69	12,22	6,64	5,05	4,21	17,06	16,53	16,71	17,97	23,95	25,51	20,20	22,10	24,39	18,78
Farming Iceland	20,43	10,05	10,55	9,66	5,67												
<b>Total</b>	<b>20,65</b>	<b>9,43</b>	<b>12,13</b>	<b>11,74</b>	<b>6,40</b>	<b>5,05</b>	<b>4,21</b>	<b>17,06</b>	<b>16,53</b>	<b>16,71</b>	<b>17,97</b>	<b>23,95</b>	<b>22,42</b>	<b>17,73</b>	<b>22,10</b>	<b>24,39</b>	<b>18,78</b>
<b>Volumes sold (ktonnes)</b>	<b>21 789</b>	<b>23 871</b>	<b>23 092</b>	<b>20 599</b>	<b>25 256</b>	<b>23 244</b>	<b>27 110</b>	<b>20 650</b>	<b>17 900</b>	<b>24 726</b>	<b>24 736</b>	<b>17 579</b>	<b>22 838</b>	<b>27 785</b>	<b>14 945</b>	<b>17 150</b>	<b>22 540</b>
<b>NRS GROUP</b>																	
<b>Operational EBITDA</b>	<b>177 039</b>	<b>141 540</b>	<b>126 194</b>	<b>129 817</b>	<b>96 607</b>	<b>43 482</b>	<b>60 344</b>	<b>145 081</b>	<b>98 092</b>	<b>158 983</b>	<b>153 351</b>	<b>140 112</b>	<b>188 451</b>	<b>255 865</b>	<b>58 265</b>	<b>202 969</b>	<b>213 925</b>
<b>Operational EBIT</b>	<b>133 377</b>	<b>101 630</b>	<b>88 696</b>	<b>93 995</b>	<b>59 938</b>	<b>16 997</b>	<b>34 799</b>	<b>119 665</b>	<b>74 791</b>	<b>136 358</b>	<b>131 436</b>	<b>115 812</b>	<b>164 318</b>	<b>232 436</b>	<b>35 459</b>	<b>181 087</b>	<b>192 744</b>
<b>NIBD according to bank covenant</b>	<b>1 960 465</b>	<b>2 288 586</b>	<b>1 886 665</b>	<b>1 718 932</b>	<b>1 773 948</b>	<b>1 521 580</b>	<b>704 700</b>	<b>374 902</b>	<b>26 725</b>	<b>-215 787</b>	<b>674 677</b>	<b>402 623</b>	<b>33 770</b>	<b>167 741</b>	<b>233 974</b>	<b>150 719</b>	<b>193 585</b>
<b>Equity ratio</b>	<b>54,5 %</b>	<b>52,6 %</b>	<b>54,9 %</b>	<b>54,9 %</b>	<b>53,0 %</b>	<b>53,8 %</b>	<b>58,0 %</b>	<b>62,3 %</b>	<b>71,5 %</b>	<b>71,7 %</b>	<b>50,3 %</b>	<b>53,2 %</b>	<b>59,6 %</b>	<b>56,7 %</b>	<b>54,5 %</b>	<b>52,1 %</b>	<b>55,0 %</b>

<sup>1)</sup> The NRS Group historical figures for 2018 and 2019 includes the earlier discontinued Region South and will vary from the reported figures 2018 and 2019

# Accumulated historical information



HISTORICAL INFORMATION (NOK thousand, NOK per kg)	FY 2022	FY 2021	FY 2020	FY <sup>1)</sup> 2019	FY <sup>1)</sup> 2018	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012
<b>Volumes harvested (ktonnes, HOG)</b>											
Farming Norway	10 137	38 161	30 509	30 509	35 970	31 918	26 819	27 903	22 356	25 191	21 162
Farming Iceland	4 221	11 479									
<b>Total</b>	<b>14 358</b>	<b>49 640</b>	<b>30 509</b>	<b>30 509</b>	<b>35 970</b>	<b>31 918</b>	<b>26 819</b>	<b>27 903</b>	<b>22 357</b>	<b>25 191</b>	<b>21 162</b>
<b>Operational EBIT</b>											
Farming Norway	210 299	374 781	302 479	607 724	718 473	705 268	725 759	269 043	223 144	280 125	47 548
Farming Iceland	86 244	99 527									
<b>Total</b>	<b>296 542</b>	<b>474 308</b>	<b>302 479</b>	<b>607 724</b>	<b>718 473</b>	<b>705 268</b>	<b>725 759</b>	<b>269 043</b>	<b>223 144</b>	<b>280 125</b>	<b>47 548</b>
<b>Operational EBIT per kg</b>											
Farming Norway	20,75	9,82	9,91	19,92	19,97	22,10	27,06	9,64	9,98	11,12	2,25
Farming Iceland	20,43	8,67									
<b>Total</b>	<b>20,65</b>	<b>9,55</b>	<b>9,91</b>	<b>19,92</b>	<b>19,97</b>	<b>22,10</b>	<b>27,06</b>	<b>9,64</b>	<b>9,98</b>	<b>11,12</b>	<b>2,25</b>
<b>Volumes sold (ktonnes)</b>	<b>21 789</b>	<b>92 818</b>	<b>88 904</b>	<b>89 879</b>	<b>82 420</b>	<b>77 799</b>	<b>66 808</b>	<b>69 971</b>	<b>59 110</b>	<b>62 141</b>	<b>57 673</b>
<b>NRS GROUP</b>											
<b>Operational EBITDA</b>	<b>177 039</b>	<b>494 157</b>	<b>346 999</b>	<b>640 897</b>	<b>731 024</b>	<b>709 923</b>	<b>701 676</b>	<b>255 591</b>	<b>199 475</b>	<b>289 729</b>	<b>60 785</b>
<b>Operational EBIT</b>	<b>133 377</b>	<b>344 260</b>	<b>246 252</b>	<b>547 925</b>	<b>641 726</b>	<b>627 861</b>	<b>640 613</b>	<b>201 894</b>	<b>158 064</b>	<b>256 002</b>	<b>30 336</b>
<b>NIBD according to bank covenant</b>	<b>1 960 465</b>	<b>2 288 586</b>	<b>1 521 580</b>	<b>-215 787</b>	<b>167 741</b>	<b>366 241</b>	<b>80 743</b>	<b>298 662</b>	<b>481 125</b>	<b>453 883</b>	<b>566 075</b>
<b>Equity ratio</b>	<b>54,5 %</b>	<b>52,6 %</b>	<b>53,8 %</b>	<b>71,7 %</b>	<b>56,7 %</b>	<b>48,0 %</b>	<b>55,1 %</b>	<b>41,3 %</b>	<b>39,0 %</b>	<b>42,4 %</b>	<b>36,3 %</b>

<sup>1)</sup> The NRS Group historical figures for 2018 and 2019 includes the earlier discontinued Region South and will vary from the reported figures 2018 and 2019

# Financing



## Long term debt

(NOK '000)	31.03.2022	31.03.2021	31.12.2021
Long-term debt to financial institutions	1 948 159	1 714 847	1 991 682
Long-term finance lease	227 503	234 427	237 150
Long-term receivables	0	0	0
<b>Total long-term interest bearing debt</b>	<b>2 175 662</b>	<b>1 949 274</b>	<b>2 228 832</b>

## Short term debt

(NOK '000)	31.03.2022	31.03.2021	31.12.2021
Short-term debt to financial institutions	172 205	447 380	362 092
First year's instalment long-term debt	55 682	55 332	55 703
<b>Total short-term interest bearing debt</b>	<b>227 887</b>	<b>502 712</b>	<b>417 796</b>
Cash and cash equivalents <sup>1)</sup>	-159 899	-388 279	-65 188
<b>Net interest bearing debt</b>	<b>2 243 651</b>	<b>2 063 707</b>	<b>2 581 439</b>

## Unused credit Facility

(NOK '000)	31.03.2022	31.03.2021	31.12.2021
Unused long-term credit facility	922 685	825 153	747 217
Unused short-term credit facility	457 795	482 620	445 147
<b>Total unused credit facility</b>	<b>1 380 480</b>	<b>1 307 773</b>	<b>1 192 364</b>

## NIBD normalization

NIBD (NOK '000)	31.03.2022	31.03.2021	31.12.2021
Long-term debt to financial institutions	1 948 159	1 714 847	1 991 682
Total leasing liabilities	283 185	289 759	292 854
Short-term debt to financial institutions	172 205	447 380	362 092
Cash and loans to associates	-159 899	-388 279	-65 188
<b>NIBD</b>	<b>2 243 651</b>	<b>2 063 707</b>	<b>2 581 439</b>
Lease liabilities (IFRS 16 effects)	283 185	289 759	292 854
<b>NIBD according to bank covenant</b>	<b>1 960 465</b>	<b>1 773 948</b>	<b>2 288 586</b>

# Group credit facilities from banks of MNOK 3 452

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- Revolving credit facility of MNOK 1 000
  - Duration: Expires 17 March 2025
- Term loan with sustainability KPI's of MNOK 1 200
  - The instalment profile is over 8.5 years, first instalment paid Q4 21
  - Duration: Expires 31 December 2025
- Overdraft facility of MNOK 600
  - Duration: 1 year with annual renewal
- Covenants
  - Equity ratio at least 30 % adjusted for IFRS 16 impacts
  - Drawn amount of the overdraft facility of MNOK 600 shall not exceed 75 per cent of the carrying value of inventory and accounts receivables
- Arctic Fish Group has an independent financing with total credit facilities of MNOK 771 with own covenants

# Shareholders



Ownership structure – the 20 largest shareholders as at 31.03.2022:

Shareholder	Antall	Eierandel
NTS ASA	29 688 820	68,14 %
GLOBAL ALPHA INTERNATIONAL SMALL	1 219 280	2,80 %
HELLESUND FISKEOPPDRETT AS	1 051 076	2,41 %
HAVBRUKSINVEST AS	700 775	1,61 %
BNP PARIBAS SECURITIES SERVICES	560 348	1,29 %
RBC INVESTOR SERVICES TRUST	474 931	1,09 %
NEW YORK STATE COMMON RETIREMENT F	397 466	0,91 %
THE BANK OF NEW YORK MELLON	372 487	0,85 %
SEB PRIME SOL SISSENER CANOPUS	358 603	0,82 %
STATE STREET BANK AND TRUST COMP	340 178	0,78 %
JPMORGAN CHASE BANK, N.A., LONDON	280 629	0,64 %
GENERAL ELECTRIC PENSION TRUST	228 600	0,52 %
GLOBAL ALPHA EAFE SMALL CAP EQUITY	208 431	0,48 %
EXELON GENER COM LLC TAX-QUAL NUC	203 393	0,47 %
RBC INVESTOR SERVICES TRUST	200 925	0,46 %
NORWAY ROYAL SALMON ASA	197 495	0,45 %
EUROCLEAR BANK S.A./N.V.	195 162	0,45 %
VERDIPAPIRFONDET EIKA SPAR	172 114	0,40 %
NAT RAILROAD RETIREMENT INV TR	171 389	0,39 %
NYHAMN AS	171 000	0,39 %
<b>Total 20 largest shareholders</b>	<b>37 193 102</b>	<b>85,36 %</b>
Total other shareholders	6 379 089	14,64 %
<b>Total no. of shares</b>	<b>43 572 191</b>	<b>100,00 %</b>
NORWAY ROYAL SALMON ASA (Treasury shares)	197 495	0,45 %
<b>Total no. of outstanding shares</b>	<b>43 374 696</b>	





COMMITTED  
BY NAME

